



IPA

Excelsior Medical IPA

13

Years Since Founded

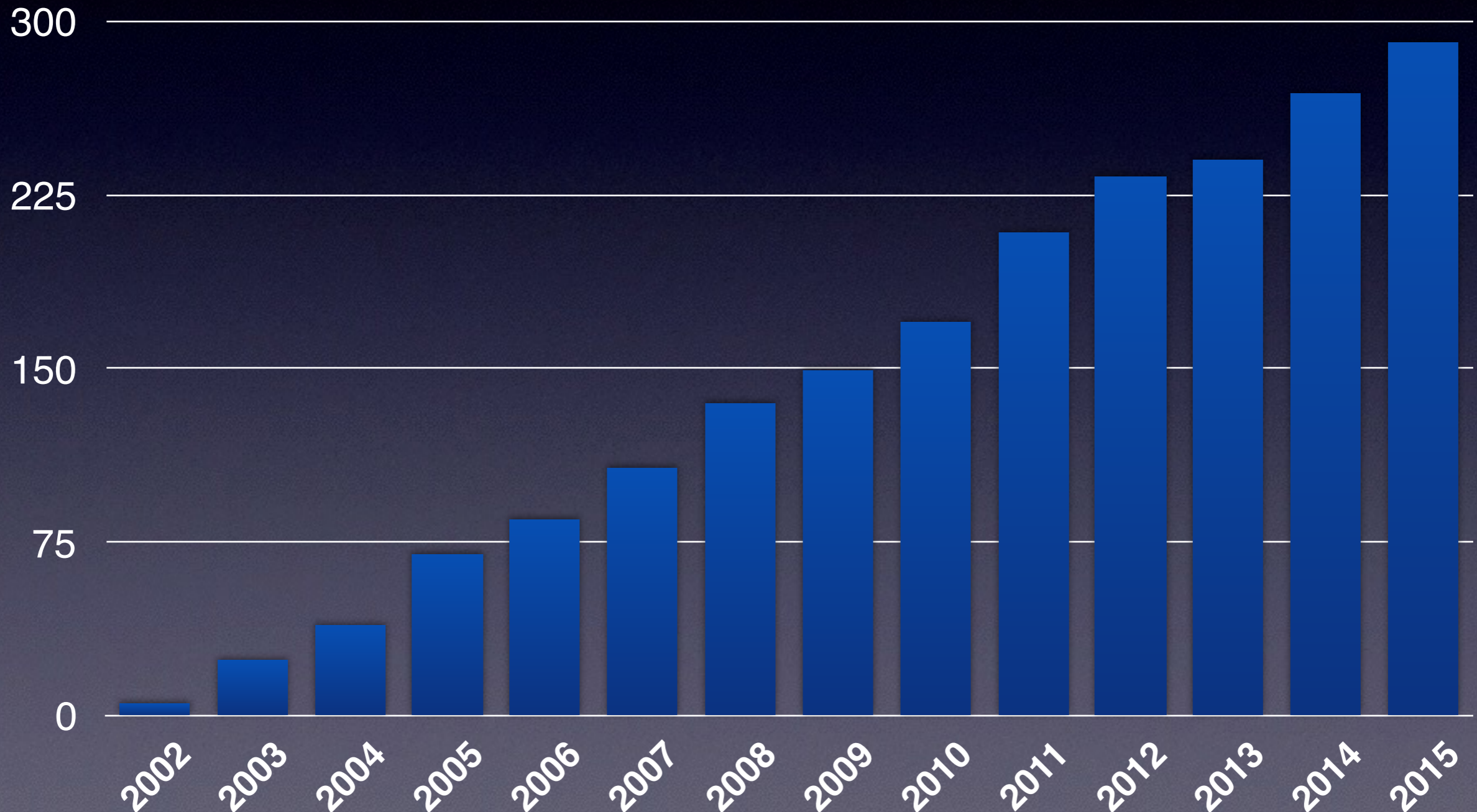
Excelsior Medical IPA

8

Active Contracts

Excelsior Medical IPA

Physician Membership Growth



Excelsior Medical IPA

291

Physician Members

Excelsior Medical IPA

96

Specialists

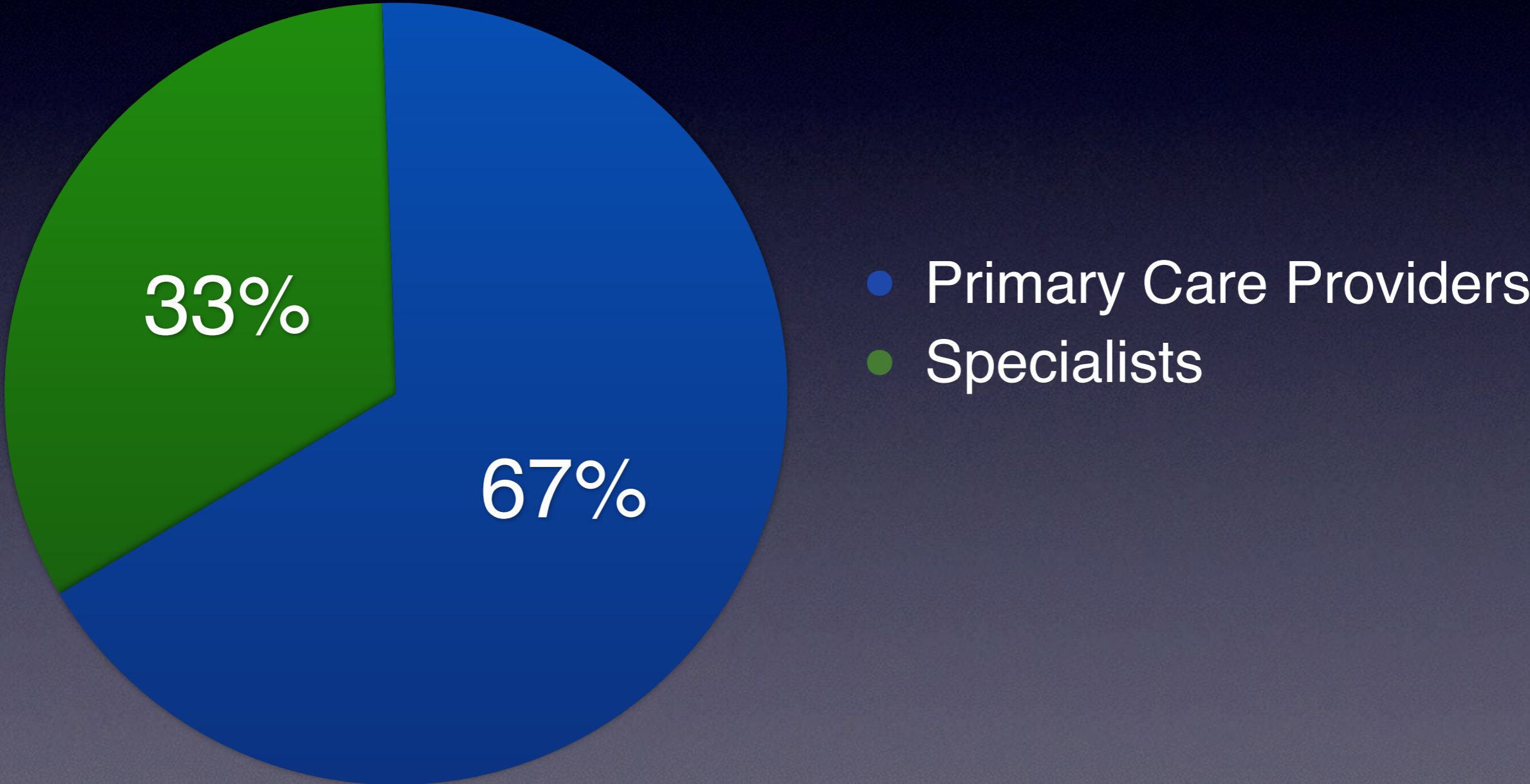
Excelsior Medical IPA

195

Primary Care Providers

Excelsior Medical IPA

Providers by Type



Excelsior Medical IPA

108,726

Patients' Lives

Excelsior Medical IPA

38

Different Specialties Practiced

Excelsior Medical IPA

37

Different Languages Spoken

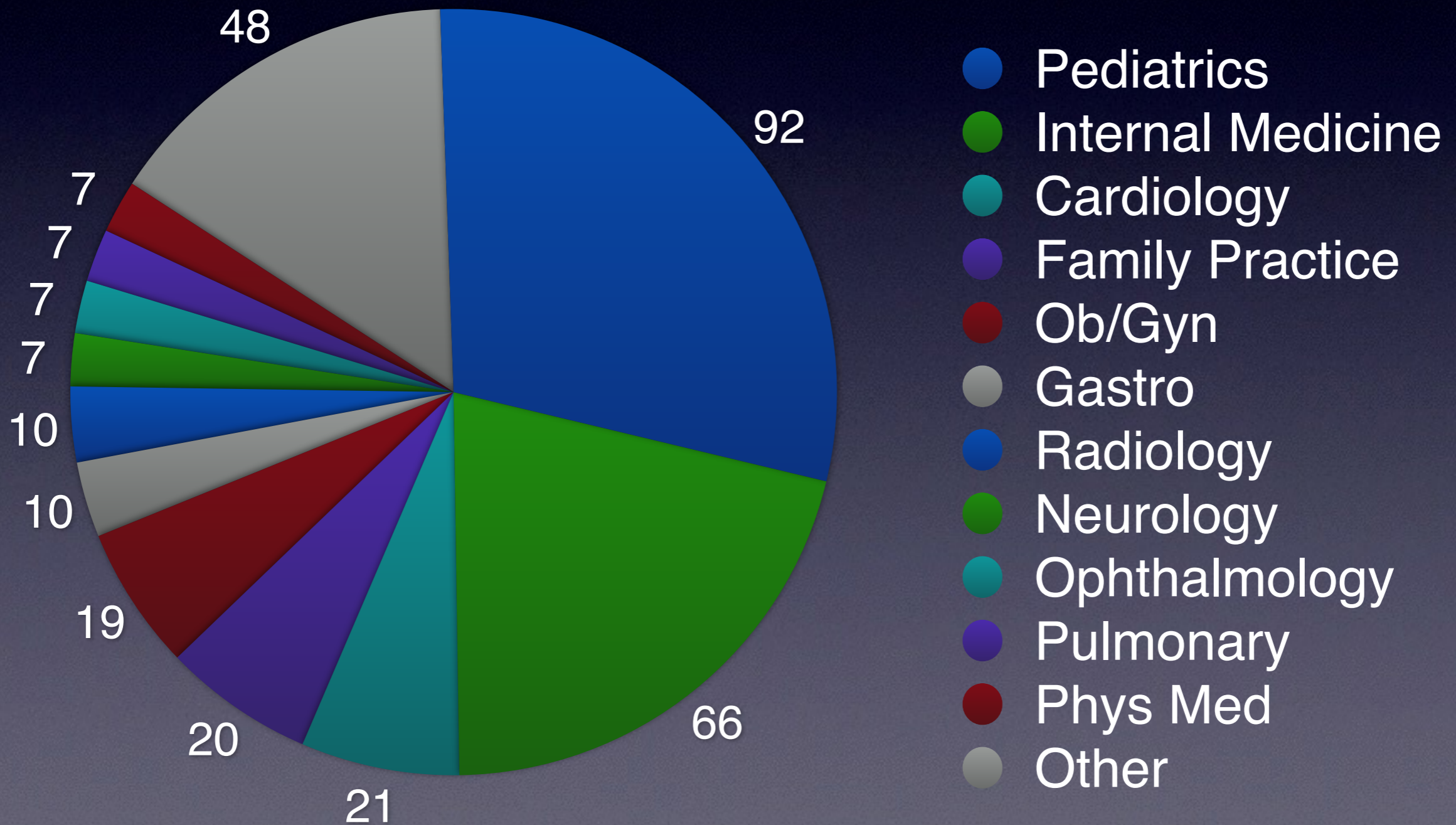
Excelsior Medical IPA

Languages spoken by our providers

- Arabic
- Azeri
- Bashkir
- Bengali
- Bulgarian
- Catalan
- Creole
- English
- Farsi
- French
- German
- Greek
- Gujarati
- Hebrew
- Hindi
- Igbo
- Ikwerre
- Italian
- Korean
- Mandarin
- Marathi
- Malayalam
- Nigerian
- Pashto
- Polish
- Portuguese
- Punjabi
- Romanian
- Russian
- Spanish
- Tagalog
- Tamil
- Urdu
- Uzbek
- Yiddish
- Yoruba

Excelsior Medical IPA

Providers by Specialty



Excelsior Medical IPA

41

Affiliated Hospitals

Excelsior Medical IPA

376

Practice Sites

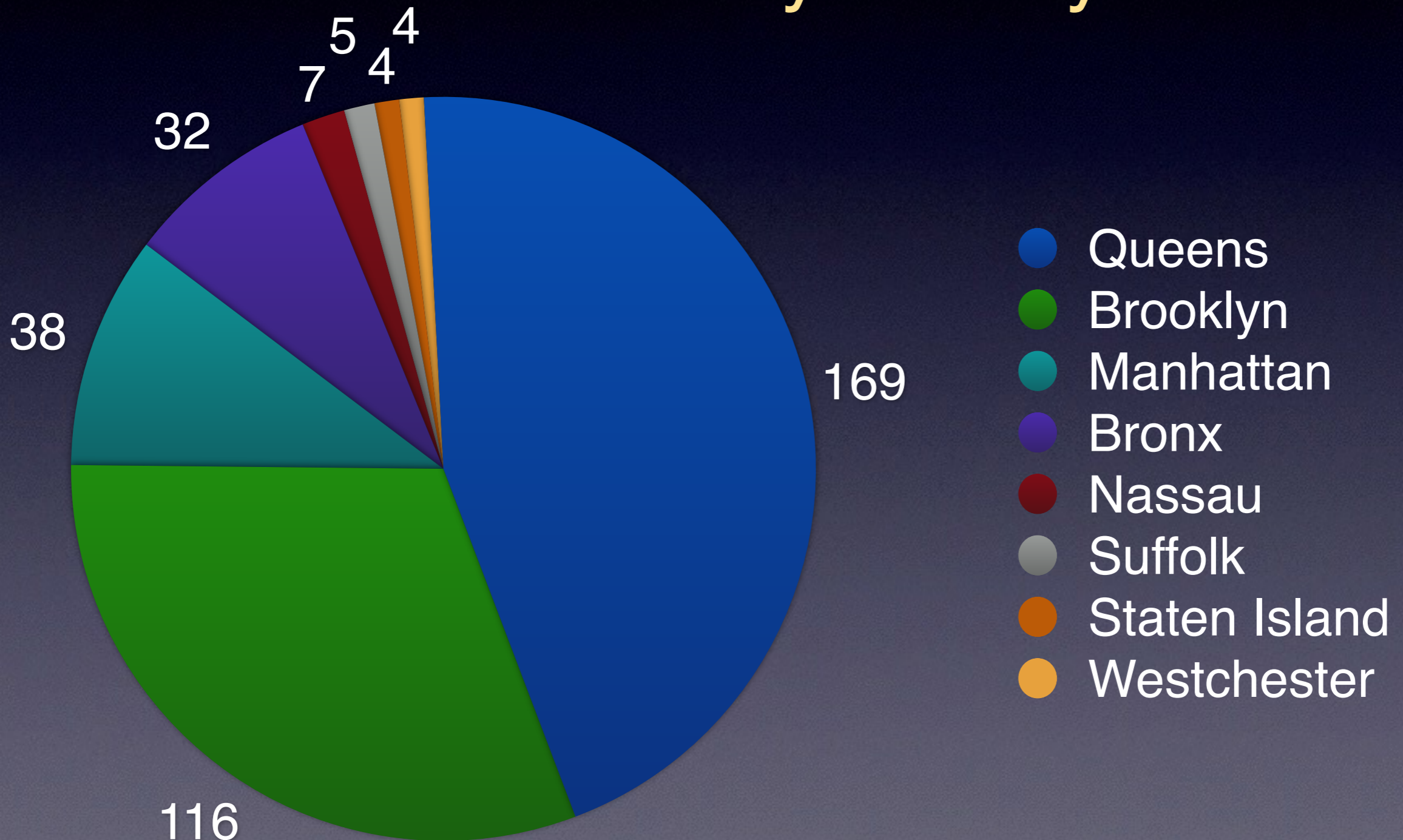
Excelsior Medical IPA

8

Counties

Excelsior Medical IPA

Practices by County



Excelsior Medical IPA

Benefits of Membership

- Group negotiated contracting
- Improved reimbursement rates
- Participation in surplus bonus programs
- Streamlined credentialing & application process
- Choice of participating in one, some, or all of our contracts
- Mediation on your behalf & resolution of issues with HMOs
- Access to consultants in office management, billing, quality assurance, and informatics



IPA



Excelsior Medical IPA

Helping doctors do what they do best